[Total No. of Questions - 9] [Total No. of Pited Pages - 2] (2126)

16113(D) - 0 DEC 2016

B. Tech 5th Semester Examination Principles of Management and Critical Thinking (NS)

HS-301
Time: 3 Hours
Max. Marks: 100

The candidates shall limit their answers precisely within the answerbook (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note: Attempt five questions in all selecting one question from each of the sections A, B, C & D of the question paper and all the sub-parts of question in Section E which is compulsory. All questions carry equal marks.

SECTION - A

- 1. What is systems approach to management? What are the limitations of systems approach? (20)
- "Planning is an intellectual process, the conscious determination of course of action, the basis of decisions, facts and estimates".
 Discuss this statement and identify the steps involved in the planning process.

SECTION - B

- 3. What are the main pillars of classical organisations theory?

 Do classical writers treat an organisation as a closed system?

 Explair. (20)
- 4. Discuss the major characteristics of management as profession. To what extent, has Indian management been professionalised? (20)

SECTION - C

- What are the leadership qualities that you would look for in a manager? Distinguish between innate and acquirable qualities with examples. (20)
- 6. Define productivity. How can the productivity be enhanced in an organisation? (20)

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2 SECTION - D

- 7. What is corporate social responsibility? Give one example of CSR in an Indian enterprise. (20)
- 8. 'Decision making is the primary task of the management'. Comment and explain the process of decision making. (20)

SECTION - E

- 9. (i) Which one of the following skill combinations is required for top management in descending order?
 - (A) Technical, human, conceptual (B) Conceptual, human, technical (C) Technical, conceptual, human (D) Human, conceptual, technical
 - (ii) Strategic planning differs from operational planning as strategic planning focuses on :
 - (A) Future course of action (B) Long term perspective $% \left(A\right) =\left(A\right) \left(A\right)$
 - (C) Short term perspective (D) Single use plans
 - (iii) A management theory fails because
 - (A) It lacks universal applicability (B) Management is an art (C) Theory is not necessary (D) People are illiterate
 - (iv) Write four factors which affect the organisational structure
 - (v) Briefly explain transformational leadership.
 - (vi) Write essential characteristics of a good communication system.
 - (vii) Which of the following is not true?
 - (A) Human values are the core of ethical behaviour
 - (B) Values are learned and inculcated
 - (C) Values are formed by interaction with various social groups
 - (D) values are not relevant in performing management functions.
 - (viii) How can we create an ethical workplace?
 - (ix) Which one of the following is a quantitative technique of decision making? (A) Brainstorming (B) Decision tree (C) Delphi technique (D) Consensus mapping
 - (x) Briefly explain about Decision tree. $(2\times10=20)$